

**JOB POSTING -- MILE HIGH SPORTS**  
**April 18, 2018**

**POSITION:**                    **ACCOUNT EXECUTIVE**

**DEADLINE:**                **OPEN UNTIL FILLED**

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**MINIMUM RESPONSIBILITIES OF POSITION:**

- Identify and develop new leads through self-guided research while growing existing clients.
- Maintain a partner relationship with all clients to create opportunities that benefit both the client and Mile High Sports.
- Work with Editor in Chief of Magazine to develop print marketing plans for clients.
- Work with Editor in Chief of Digital to develop online and mobile marketing plans for clients.
- Work with Executive Producer of Radio to incorporate over-the-air opportunities for clients.
- Meet and exceed sales goals on a consistent monthly basis.
- Continue to research and learn about industry innovations and trends and translate that knowledge to positive opportunities for the company and its clients.
- Perform at a high level in a fast-paced, creative, deadline-driven environment.

**MINIMUM QUALIFICATIONS FOR POSITION:**

- Two or more years of sales experience, preferably in at least three of these four areas: Sports, Print, Online/Digital, and over-the-air media (radio/television).
- Demonstrated track record of meeting and exceeding sales goals.
- Knowledge of the Colorado and Denver sports teams.
- Demonstrated ability to work well under tight deadlines, both independently and with groups.
- Ability to learn and adjust to new and developing technology.
- Demonstrated performance as a team player with a professional and positive personality.
- High School diploma required, college degree in a related field is preferred.

**TO APPLY:** Submit your resume and cover letter to [JOBS@MILEHIGHSPORTS.COM](mailto:JOBS@MILEHIGHSPORTS.COM).  
NO PHONE CALLS PLEASE.